

Hello and welcome to our **Virtual Pampering Session with Mary Kay!!**

My name is _____ & I get to be your Pampering Gal this evening!

I am thrilled you can join us tonight, b/c this night is all about YOU.

- Lots on our plates
- Pulled in so many directions
- Sometimes taking care of ME is last on priority list
- This is ME time. "When mamma's happy, everybody's happy"

Tonight – change all of that. I am going to show you step by step demonstrating on my own face how to treat YOUR SKIN w/ our amazing age defying 3D skin care AND treatments that will make your skin look the best it has in years!

Some of you have these actual MK products, some of you have the pink spa sampler package you are using, and some of you are just watching--- you can spa right along with me!

Game Board: "Hashtag party game board"

Everyone should have gotten a **HASHTAG GAME BOARD** in their pink swag/pampering packet if you had RSVPd ahead of time to your Consultant.

Throughout the night, we're going to play a fun game!

Your goal is to fill out all the boxes of products you would love to get for free! Now remember it's for free!

So let's play the game! and **Every single one of you who take a picture of this tonight, and PM it to me, you are a winner!** So, whenever I share a product that you would so LOVE to have in your possession, **"You might want to write that on your Hashtag Game Board!"**

So for next 30 min's, I want you sit back, relax and soak up this down time! 😊

Are you ready for **PAMPERING TIME?**

Pretend its our bedtime, or It's Bedtime!"

I have eye make up on, as u can see.

Start w/our famous **OIL FREE EYE MAKE UP REMOVER:**

Who uses this magic remover already and can't live without it?

Seriously, shake, squirt and dissolves NO tugging. NO pulling. + conditions the skin, and wah-lah...all eye make up even waterproof Mascara is POOF. Gone. 😊

USING our famous early to moderate signs of aging skin care **TIMEWISE 3D MIRACLE SET** ~ gang, are you ready for huge results?? **Good Housekeeping** has stamped their seal of THIS product DOES what they say it does" approval! Big deal.

AM & PM, what do we need to be sure we are doing to our face??

CLEANSING, yes!

TimeWise 3D 4 in 1 CLEANSER!

- Removes complexion dulling impurities, leaves skin feeling clean & exfoliated. Talking **SQUEAKY CLEAN** w/o drying promise!
- Squirt in palm, add little water and circular motions upwards and outwards.

Like this? ***“You might want to write that on your Hashtag Game Board!”***

SKINVIGORATE BRUSH ---oh my gosh...we are talking **“electric toothbrush for your face!** This puppy stimulates blood circulation, cleans deeper and you will see more results guaranteed. If you are not using this, you are not getting the max benefits to your skin girlfriend!

- ***“You might want to write that on your Hashtag Game Board!”***

Anyone here have PORES they would love to be assured you have pulled every piece of gunk out of every one of them??

GET READY! Grab your charcoal mask because it is MASK TIME! (apply)

Our **ACTIVATED CHARCOAL MASK** is crazy good! Deep Cleansing. Start applying it all around face, this layer, not the immediate eye area. ***“Its called Peppermint patty for your face! Cuz ladies, after you have had this on your***

face you are going to feel like you just ran peppermint patty through your hair—oooo cool breeze, because it has peppermint in it!

- This is a MEGA MAGNET. Like this big!
- Pulls 200X its weight out of your PORES!
- Use 2X week.
- Let dry say 10 minutes, then remove with warm wash cloth
- **“You might want to write that on your Hashtag Game Board!”**

While your mask is drying, I want to show you some other spa pampering faves of mine that are going to make us look YOUNGER!!

HYDROGEL EYE PATCHES:

These Eye Patches are so amazing...I call them “a cappuccino for your eyes! Because they are like a wake me up in the morning. Like girl, my bags have bags, girl, do your bags have bags? Oh my gosh, well let me just show you how cute they are! (open) Pop the suckers on, (and say) “I know you are a little jelly, I wish I would have sent you some, I’m sorry. But these are amazing!”

- **“You might want to write that on your Hashtag Game Board!”**

TW TONING LOTION:

”ya all, this here is our Anti Jiggle Lotion! So you don’t jiggle in places you don’t want to jiggle. Your arms, your

boob, your butt your thighs. Just everywhere ladies...Its called anti-jiggle lotion!"

- **"You might want to write that on your Hashtag Game Board!"**

TIMEWISE REPAIR:

"Seriously this is called our Botox in a Box---for those of you that want to mother load of combatting wrinkles – this is it!"

TIMEWISE REVEALING RADIANCE FACIAL PEEL

"Botox in a Bottle"--- a calming, delicious cream that uses a deep skin cell ingredient to chemically "peel off the dead surface layers, but deeper than any mask will do for ya!"

- **"You might want to write that on your Hashtag Game Board!"**

Back to our SPA, shall we?

Remove your charcoal mask with warm wash cloth.

Just like washing our face am and PM, we HYDRATE our skin at that time too.

TW Age-Minimize 3D DAY CREAM & NIGHT CREAM

DAY CREAM: Comes with spf 30 or without.

- hydrates your skin for 12 hours.
- Little is best. PEA SIZE!

NIGHT CREAM:

- Apply before bed, and wake up to firmer skin
- Feels rejuvenated!
- Pea size...SQUIRT upside down like THIS!!
- Hydrates 12 hours...GOTCHA covered! 😊
- ***“You might want to write that on your Hashtag Game Board!”***

TW Age-Minimize 3D EYE CREAM:

- Ohhhh, your eyes are going to squeal with joy when this hits the eye area!
- Use ring finger—little squirt ---tap tap tap...
- Stipple stipple stipple

I have GOT TO share with you this magic PEN we have in MK!!

DEEP WRINKLE FILLER:

Ya all, let me show you this magic – some of us may be getting some of these little lines...this is called our “botox pen”! It’s got retinol in it, you slap a little in the wrinkle, and pat it out, and watch within like 1 or 2 minutes, its like POOF, gone!

- ***“You might want to write that on your Hashtag Game Board!”***

You are so ready for bed!!! How does your skin feel??
Deliciousness, right?!!

(BOOKING)

"I have some really great news is, anybody here who thought this was alot of fun, and you want to book a party here just like we did here tonight, you are going to get amazing PERKS for doing so. Its easy! And as you know, a blast! Let me tell you about what you get tonight, just for booking a party – remember those incredible hot new lip glosses I told you about? You're going to get 5 purse sized lip glosses that go in your purse for free. Just as a thank you. They are HOT. You can't buy them. They are purse sized and they are amazing.. This is a booking gift just for agreeing to book!

Did you know our Lip Glosses are so amazing you guys...did you know the applicator is like an upside down high heel that fits your lip like a glove? Amazing! Us girls need choices...we need colors! You can't just have 1 or 2, here you get 5!"

FUN SPECIAL for tonight ONLY:

For tonight because I love you all so much, we are going to have 2 party specials...ok the 1st is the botox Pen \$5 off— seriously girl, you need it! 2nd party special...the Cappuccino for the eyes...\$5 off girl!

CLOSE:

"To all of our MK customer fans joining us tonight... you got my heart. (do heart with fingers over your heart!)

This has been way so much fun!

Each of you have your MK beauty consultant. I want you to go to her marykay.com website to place your order or shoot her a COMMENT and say We need to Talk!!

Pull out your HASHTAG PARTY BOARD for me.

- #1 #2 #3 on bottom of board.

I am going to give you 3 questions. Ok, I am going to give you the answer so its super easy, you just write it down on your little hash tag form.

- **Question #1:** DID you thoroughly enjoy tonight YES or NO? and what was your favorite part??
- **Question #2:** Write FREE or ME. Free means you know all those products you see there that you want to get for free, free means you like to be a hostess, (go over hostess program, show lip glosses, hostess gets an extra \$25 in MK) or you can say ME, and that is ok! ☺
- **Question #3:** I would love to send you a fun and quick 15 minute video that talks a little bit about the MK side hustle or aka business opportunity...(you can give away a FREE EYE COLOR) and we get together on the phone together and I see what you think.

Ok, so right now its 8:00 pm & for everyone of you who send me a picture of this (hashtag sheet) by 9:00 pm tonight (give her 1 hour) you are an automatic winner!"

A **HUGE** thank you for spa'ing with me and your beauty consultant tonight! This has been a blast!!

Mark your calendars to JOIN us here 2 weeks from tonight for our HYDRASESSION!! Rsvp to your beauty consultant so she can get you your sample swag bag in plenty of time!!

REMEMBER: PM me a copy of your HASHTAG PARTY BOARD by 9:00 pm & be an instant winner!!!